

JAYAM COLLEGE OF ENGINEERING AND TECHNOLOGY, DHARMAPURI
DEPARTMENT OF TRAINING AND PLACEMENT
ON CAMPUS INTERVIEW

AIRTEL on January 12 , 2016

Venue: SENATE HALL TIME : 1 pm TO 04.30 pm

For any clarification

E.Sakthikumar;B.Tech(IT)., M.B.A(HR)., placeme nt officer

Mobile:9524410000

JOB DISCRIPTION

This is regarding the opening for Sales Executives in Airtel Chennai. **We are looking for MBA students**, who can join immediately. They can do the project also when they are working.

Pfa the Job Profile details for your reference.

Major Deliverables:

Sell company products / services to targeted customers in the assigned area of the branch.

Attend all enquiry calls with in TAT.

Generating Own leads by way of Door to Door activity & Through Cold calls in the assigned area.

Submitting Daily call reports to branch Sales In charge.

Conducting weekly BTL activity through Kiosk activity / Leafleting / Boucher Distribution etc.

Conducting & participating in on Ground activity / Group activity to counter competition.

Generating sales from Low Utilized Element with in the assigned area to maximize Capacity utilization

Assist Sales In charge in the preparation of Sales plan for the area.

Selected candidates would be paid Rs.9,000/- as stipend during 3 months, Post three months Salary would be increased to Rs.11,000/- . Further salary revision would be based on performance from time to time.

Work location will be in Chennai / Tamilnadu, There will be no commercials.